

Dear Customer C & E Sales, Inc.,

In August 2012, the United States Securities and Exchange Commission issued its final rules regarding "Conflict Minerals" as defined in and required by section 1502 of the Dodd-Frank Wall Street Reform and Consumer Protection Act. As a result, many companies are now focusing on whether and to what extent their products contain "Conflict Minerals" from the Democratic Republic of Congo and the adjoining countries named in the Act.

ABB strives to be a good corporate citizen wherever we have operations. We are committed to ensuring the health, safety and protection of people who come into contact with our products and business, and we require high social, environmental and human rights standards among our suppliers.

As far as the Democratic Republic of Congo and adjoining countries are concerned ABB does not knowingly source from "Conflict Mines". In addition, we are supporting development in that region, and are contributing financially to international humanitarian aid efforts.

We are committed to engage with our customers regarding their disclosure obligations as required by these "Conflict Minerals" rules and will work with our suppliers to comply with these obligations.

ABB is working to determine how these rules affect our supply chain. We have identified key suppliers that may source "Conflict Minerals" and will be addressing them to understand their and our potential exposure to such minerals. We will then establish processes to track and evaluate the information that we collect.

In common with many other companies involved in tracing "Conflict Minerals" in their supply chains, it will take time for us to collect information and revise processes to minimize the risk that minerals originating from "Conflict Mines" are used in our products.

As a result of this ongoing work, ABB is not, as yet, in a position to respond to all inquiries, and we ask customers and suppliers with questions about this issue to contact their ABB relationship managers in the first instance.

Sincerely  
Daniel Helmig  
Head of ABB Supply Chain Management